



In 1996, a small team of people joined together to conceive the Southern Cross Cable Network, a 30,500km telecommunications network linking Australia, New Zealand and the pacific islands of Fiji and Hawaii to the west coast of the USA.

The owners needed a feasibility, technical, procurement, project management and engineering advisory service to allow them to focus on securing the long term commercial success of the venture.

Once available only from within the major operators, this service can now be assembled, tailored and purchased independently.

Telecommunications infrastructure projects involve managing significant technical and commercial risk. Starting at the realisation of the need for a new infrastructure solution, or at the acquisition or disposal of existing infrastructure assets, assembling the right skill, resource, technical expertise and market knowledge will support the success of any project.

Advice on industry benchmarking, technical standards and the most appropriate infrastructure solutions is vital to measure the effectiveness

of your project. Whether the client intends to build, buy or sell distressed assets, common-sense recommendations will make the difference.

A tailored service that was once only available to the big operators can now be assembled and bought off-the-shelf via Dotdash Consulting. Customers increasingly rely on advisors to provide a wider scope of engineering and project management than can be achieved by taking on permanent resource. A bespoke service assembled from industry specialists can help the owners achieve unprecedented control over the quality of the investment and realisation of infrastructure.

- Technical and commercial advice at the feasibility stage
- Industry technical and commercial benchmarking
- Technical quality assurance of telecommunications infrastructure projects
- Engineering and project advice on system procurement

To discuss your individual needs, feel free to get in touch via the contact details below.

